



Sprint to Sales Success: Bust Through Obstacles with a Sales Coach (Paperback)

By Mary Poul

Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.High achievers ALL follow the advice in this book to achieve their goals faster. After interviewing hundreds of sales coaches, experts, and top sales producers, author Mary Poul discovered what successful sales pros have figured out to bust through the obstacles that everyone faces in selling. This is NOT a book on sales skills. This book shows you how the top sales pros push beyond their current sales skills to continuously get better. If you have little time to spare and want to rapidly accelerate your sales success, read this book and then work through the Bonus Materials (See Below) to take action on what you learn immediately. What's Inside How coachable are you? Top sales organizations evaluate this right in their interviews. Use the assessment so you can make yourself open to rapid personal growth. What are your best sales skills? Which skills do you want help to develop? Use the Sales Maturity Rating to zero in on the highest impact areas for your growth. How do you choose the best coach for you? Decide which...



READ ONLINE
[2.73 MB]

Reviews

Absolutely essential go through pdf. It is written in simple terms and never difficult to understand. I am just very happy to let you know that this is actually the greatest pdf we have go through in my individual life and might be the greatest pdf for actually.

-- **Pete Bosco**

A fresh e-book with a new viewpoint. Better than never, though I am quite late in starting reading this one. I am happy to explain how here is the very best ebook I actually have studied during my individual lifestyle and may be the greatest pdf for actually.

-- **Diana Flatley**